

**Table 9.7. Demand-Side Management Program Direct and Indirect Costs, 1994 through 2005**  
(Thousand Dollars)

Item	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995	1994
<b>Direct Cost<sup>1</sup></b> .....	<b>1,794,809</b>	<b>1,425,172</b>	<b>1,159,540</b>	<b>1,420,937</b>	<b>1,455,602</b>	<b>1,384,232</b>	<b>1,250,689</b>	<b>1,233,018</b>	<b>1,347,245</b>	<b>1,623,588</b>	<b>2,004,942</b>	<b>2,254,059</b>
Energy Efficiency .....	1,169,241	910,115	807,403	1,007,323	1,097,504	938,666	820,108	766,384	892,468	1,051,922	1,408,542	1,592,125
Load Management .....	625,568	515,057	352,137	413,614	358,098	445,566	430,581	466,634	454,777	571,666	596,400	661,934
<b>Indirect Cost<sup>2</sup></b> .....	<b>126,543</b>	<b>132,294</b>	<b>137,670</b>	<b>204,600</b>	<b>174,684</b>	<b>180,669</b>	<b>172,955</b>	<b>187,902</b>	<b>288,775</b>	<b>278,609</b>	<b>416,342</b>	<b>461,598</b>
<b>Total DSM Cost<sup>3</sup></b> .....	<b>1,921,352</b>	<b>1,557,466</b>	<b>1,297,210</b>	<b>1,625,537</b>	<b>1,630,286</b>	<b>1,564,901</b>	<b>1,423,644</b>	<b>1,420,920</b>	<b>1,636,020</b>	<b>1,902,197</b>	<b>2,421,284</b>	<b>2,715,657</b>

<sup>1</sup> Reflects electric utility costs incurred during the year that are identified with one of the demand-side program categories.

<sup>2</sup> Reflects costs not directly attributable to specific programs.

<sup>3</sup> Reflects the sum of the total incurred direct and indirect cost for the year.

Notes: • Includes expenditures reported by large electric utilities, only. See the data files for DSM expenditures of small utilities. • Totals may not equal sum of components because of independent rounding.

Source: Energy Information Administration, Form EIA-861, "Annual Electric Power Industry Report."